



Consolidated Client Statement

For

Ballard Family Household

Combined Accounts

Presented By

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Performance data quoted represents past performance and does not
guarantee future results.

The investment return and principal of an investment will fluctuate so that an investor's
shares when redeemed, may be worth more or less than original cost.

The values in this report may not reflect the true original cost
of the client's initial investment.

For fee based accounts only:

The figures do not reflect the deduction of investment advisory fees.

If the investment is being managed through a fee-based account or
agreement, the returns will be reduced by those applicable advisory fees.

Refer to your Advisors Form ADV, Part II.

The information contained in these reports is collected from sources believed to be reliable.
However, you should always rely on your statements received directly from
the product sponsors. If you have any questions regarding your report,
please call your representative.

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CASH

<u>CUSIP</u> Ticker	<u>SSN/EIN</u> Source Account	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
CASH	555123456 ABC000001	JOHN BALLARD	PERSHING MONEYLINE CASH	40,797.870	1.000	40,797.87
CASH	555123456 ABC000020	J & J BALLARD FAMILY TRUST DTD 12 08 1998	PERSHING MONEYLINE CASH	133.260	1.000	133.26
BTL	555123456 BTL000001	JOHN BALLARD	BANK OF AMERICA	50,000.000	1.000	50,000.00
						90,931.13

MONEY MARKET FUNDS

<u>CUSIP</u> Ticker	<u>SSN/EIN</u> Source Account	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
ACR ACRXX	555123456 ABC000001	JOHN BALLARD	ALLIANCE CAPITAL RESERVES	66,835.760	1.000	66,835.76
ACR ACRXX	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	ALLIANCE CAPITAL RESERVES	9,720.480	1.000	9,720.48
PGA AGRXX	555123456 ABC004000	IRA FBO JOHN BALLARD DLJSC AS CUSTODIAN	PERSHING GOVT ACCOUNT	242.170	1.000	242.17
BTL	555123456 BTL000005	JOHN BALLARD	ALLIANCE FUND	68,543.220	1.000	68,543.22
						145,341.63

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FIXED INCOME

<u>CUSIP</u>	<u>SSN/EIN</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Bonds</u>	<u>Price/Nav</u>	<u>Market Value</u>
<u>Ticker</u>	<u>Source Account</u>					
130621LF0	555123456 ABC000001	JOHN BALLARD	CALIFORNIA ST CPN PRAM INT PMT ON 8.3% 10/01/02 SER 12 0.000% 04/01/01 REG	10.000	93.216	9,321.60
630361ZL0	555123456 ABC000001	JOHN BALLARD	NAPA VALLEY CALIF UNI SCH DIST SER C BK QLFD UT 4.100% 08/01/06 B/E	25.000	100.889	25,222.25
313390HE9	555123456 ABC000001	JOHN BALLARD	FEDERAL HOME LN BKS CONS BD 7.040% 05/24/99 REG DTD 04/24/94	5.000	100.406	5,020.30
011118AY2	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	ALAMEDA CNTY CALIF TRANSN AUTH SALES TAX REV SUB LT 4.500% 11/01/01 B/E	25.000	102.133	25,533.25
131798AJ9	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	CAMARILLO CALIF PUB FIN AUTH REV RFDG SER A 4.000% 12/01/07 B/E	35.000	98.832	34,591.20
513788DL0	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	LANCASTER CALIF CMNTY FAC DIST SPL TAX RFDG-NO 90-1 4.150% 09/01/05 B/E	25.000	101.594	25,398.50
545152ER7	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	LOS ANGELES CNTY CALIF SCHS REGIONALIZED BUSN SVCS CTFS PARTN	20.000	101.117	20,223.40
840058PX3	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	SOUTH SAN FRANCISCO CALIF UNI SCH DIST UT 4.100% 09/01/02 B/E	35.000	101.562	35,546.70
861431BJ2	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	STOCKTON EAST WTR DIST CALIF CTFS PARTN RFDG 1990 PROJ SER A	25.000	101.226	25,306.50
BTL	555123456 BTL000002	JOHN BALLARD	CA SCHOOLS 01/01/2000	100.000	50.000	50,000.00

256,163.70

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MUTUAL FUNDS

<u>CUSIP</u>	<u>SSN/EIN</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
<u>Ticker</u>	<u>Source Account</u>					
488438102	556345678 00000492929	JANE BALLARD CUST CA UNIF GIFT MIN ACT	KEMPER KEMPER US GOVERNMENT SECURITIES FUND-A	2,174.434	8.620	18,743.62
360802102	666987654 00060892040	JANE BALLARD CUST FBO JOAN BALLARD	AMERICAN FUNDS FUNDAMENTAL INVESTORS-A	103.572	28.950	2,998.41
360802102	556345678 00069088540	CGTC TRUSTEE FOR JANE BALLARD/MPPP	AMERICAN FUNDS FUNDAMENTAL INVESTORS-A	9,260.041	28.950	268,078.19
458809100	556345678 00069088540	CGTC TRUSTEE FOR JANE BALLARD/MPPP	AMERICAN FUNDS INTERMEDIATE BOND FUND OF AMERICA-A	2,146.514	13.290	28,527.17
939330106	555123456 00069283599	CGTC TRUSTEE FOR JOHN BALLARD/SEP	AMERICAN FUNDS WASHINGTON MUTUAL INVESTORS FUND-A	374.270	32.530	12,175.00
360802102	777987654 00069579946	JANE BALLARD CUST FBO JILL BALLARD	AMERICAN FUNDS FUNDAMENTAL INVESTORS-A	128.624	28.950	3,723.66
24610C600	840519832 07000224224	FIRST TRUST CORPORATION TTEE FBO JANE BALLARD IRA #123-0001	DELAWARE INVESTMENTS - DST DELAWARE SOCIAL AWARENESS FUND B CLAS	823.045	11.890	9,786.01
246097109 DEV LX	555123456 ABC004000	IRA FBO JOHN BALLARD DLJSC AS CUSTODIAN	DELAWARE SMALL CAP VALUE FUND CLASS A	1.756	24.190	42.48
ZYX123456 ZYX12	555123456 BTL000006	JOHN BALLARD	ZYX CA TAX-FREE BOND FUND	111.220	40.000	4,448.80

348,523.34

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VARIABLE ANNUITIES

<u>CUSIP</u>	<u>SSN/EIN</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
<u>Ticker</u>	<u>Source Account</u>					
JNL103000	556345678 000117902A	JANE BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL GLOBAL EQUITIES	332.601	19.930	6,628.68
JNL105000	556345678 000117902A	JANE BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL/PUTNAM GROWTH	288.480	21.042	6,070.18
JNL112000	556345678 000117902A	JANE BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY TRP/JNL MID-CAP GROW	354.337	16.631	5,893.14
JNL102000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL AGGRESSIVE GROW	799.255	22.512	17,992.83
JNL105000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL/PUTNAM GROWTH	630.822	21.042	13,273.73
JNL111000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY TRP/JNL ESTAB GROWTH	688.732	19.675	13,550.59
JNL112000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY TRP/JNL MID-CAP GROW	777.850	16.631	12,936.78
JNL114000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL/ALGER GROWTH	841.835	20.467	17,229.61
JNL116000	555123456 000121760A	JOHN BALLARD	JACKSON NATIONAL LIFE INSURANCE PERSPECTIVE FIXED AND VARIABLE ANNUITY JNL/SMALL CAP EQUITY	326.851	12.771	4,174.15

97,749.68

STOCKS, RIGHTS, WARRANTS, ADRs

<u>CUSIP</u>	<u>SSN/EIN</u>					
<u>Ticker</u>	<u>Source Account</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
046008108 AFS	555123456 ABC000001	JOHN BALLARD	ASSOCIATES FIRST CAP CORP CL A	52.000	43.750	2,275.00
204493100 CPQ	555123456 ABC000001	JOHN BALLARD	COMPAQ COMPUTER CORP	200.000	33.313	6,662.60
713448108 PEP	555123456 ABC000001	JOHN BALLARD	PEPSICO INC	100.000	37.750	3,775.00
007903107 AMD	555123456 ABC000020	J & J BALLARD FAMILY TRUST DTD 12 08 1998	ADVANCED MICRO DEVICES INC	30.000	18.500	555.00
478160104 JNJ	555123456 ABC000020	J & J BALLARD FAMILY TRUST DTD 12 08 1998	JOHNSON & JOHNSON	50.000	86.938	4,346.90
620076109 MOT	555123456 ABC000020	J & J BALLARD FAMILY TRUST DTD 12 08 1998	MOTOROLA INC	50.000	67.000	3,350.00
58440J104 UMG	555123456 ABC000300	JOHN BALLARD AND JANE BALLARD JTEN	MEDIAONE GROUP INC COM	123.000	55.750	6,857.25
02364J104 AOL	555123456 ABC004000	IRA FBO JOHN BALLARD DLJSC AS CUSTODIAN	AMERICA ONLINE INC	200.000	86.250	17,250.00
125750109 CMGI	555123456 ABC004000	IRA FBO JOHN BALLARD DLJSC AS CUSTODIAN	CMGI INC	100.000	139.375	13,937.50
BTL ASA	555123456 BTL000007	JOHN BALLARD	AS&A BROKERSOFT	42.000	100.000	4,200.00

63,209.25

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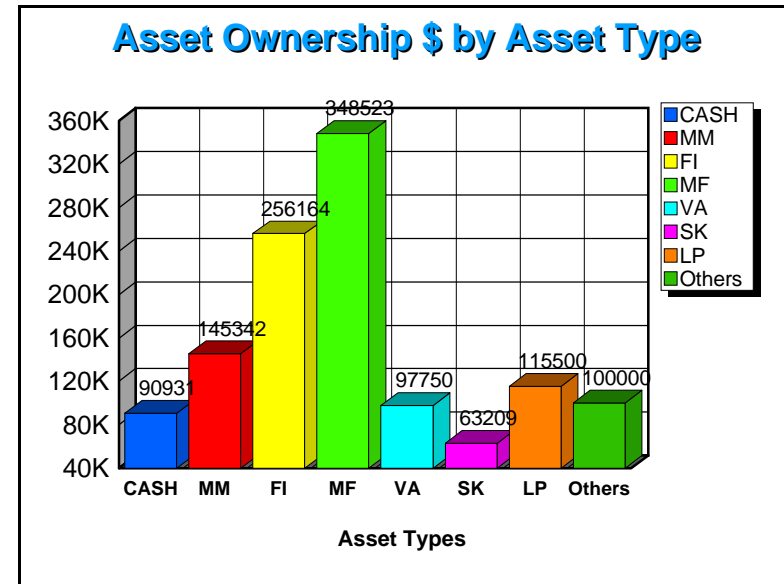
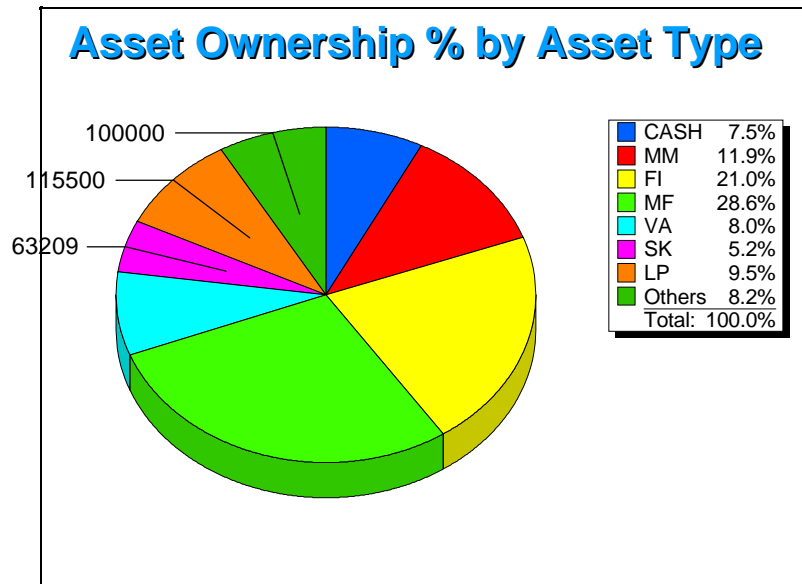
LIMITED PARTNERSHIPS

<u>CUSIP</u>	<u>SSN/EIN</u>					
<u>Ticker</u>	<u>Source Account</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
BTL	555123456 BTL000004	JOHN BALLARD	PUBLIC STORAGE IV	3,500.000	33.000	115,500.00
						115,500.00

OTHER

<u>CUSIP</u>	<u>SSN/EIN</u>					
<u>Ticker</u>	<u>Source Account</u>	<u>Account Registration</u>	<u>Asset Description</u>	<u>Shares</u>	<u>Price/Nav</u>	<u>Market Value</u>
BTL	555123456 BTL000003	JOHN BALLARD	NACOLAH	1.000	0.000	100,000.00
						100,000.00

Asset Ownership Summary



Total Market Value \$ 1,217,418.73

CASH=CASH, MF=MUTUAL FUNDS, MM=MONEY MARKET FUNDS, FI=FIXED INCOME, PM=PRECIOUS METALS, UI=UITs, VA=VARIABLE ANNUITIES
 SK=STOCKS or RIGHTS or WARRANTS or ADRs, OP=OPTIONS, LP=LIMITED PARTNERSHIPS, OTHER

Asset Ownership Summary

	<i>Total</i>
CASH	90,931.13
FIXED INCOME	256,163.70
LIMITED PARTNERSHIPS	115,500.00
MONEY MARKET FUNDS	145,341.63
MUTUAL FUNDS	348,523.34
OTHER	100,000.00
STOCKS, RIGHTS, WARRANTS, ADRs	63,209.25
VARIABLE ANNUITIES	97,749.68
Total	1,217,418.73

Asset Ownership Summary Mutual Fund Asset Allocation

